



Merrell Institute offers a range of online Continuing Education (CE) courses, including the mandatory USPAP 7-Hour Update Course, to help you renew your real estate appraiser license.



Appraisal continuing ed courses are offered at a **10% discount** through a partnership with [Calypso Continuing Education](#). Please browse the course offerings below, and then visit Calypso to checkout and purchase.

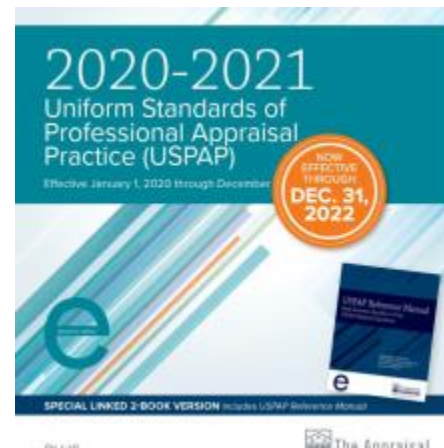
Make sure to use code **MERRELED** at check out to save 10% on all your CE.

7-Hour National USPAP Update Course

This course is designed to fulfill the requirements for New Jersey licensed and certified appraisers who must complete 7-hour USPAP Update Course every two years.

The course will present and explain the changes to USPAP, and the rationale expressed by the ASB (Appraisal Standards Board) for the most recent round of revisions. Students will gain understanding regarding why, when, and how changes are made to USPAP. The rationale and implementation of new regulations will be reinforced through case studies, illustrations, and poll questions.

Each student is provided a digital copy of the latest USPAP publication including Advisory Opinions, the Index, and the USPAP FAQs (Frequently Asked Questions)



Appraising Energy Efficient Residential Properties (8 hours)



This course provides practitioners with a step-by-step, bulletproof methodology for appraising energy efficient homes, including proprietary forms and terminology that can be integrated into New Jersey appraisal reports.

We share valuable phrases that will help clearly identify the limitations of the appraiser's observations; reduce liability for all parties, while providing the tools to accurately value energy-efficient homes. This course is designed to provide

appraisers with ability to complete appraisals that will be acceptable to the secondary mortgage market in New Jersey, even when comps do not exist.

A Brief Historic Stroll through America's Architecture for Appraisers (7 hours)



This New Jersey appraisal course takes the appraiser on a journey from the Capes constructed on the shores of Plymouth Rock to the energy-efficient Smart houses of the 21st century. Common construction details for each period will be discussed and demonstrated with numerous graphics and video.

The object of the course is to provide today's appraiser with an observation matrix they can employ to identify architectural styles when completing New Jersey appraisal assignments.

This course is relevant for both residential and commercial appraisers and provides examples of both types of properties. Fannie Mae UAD (Uniform Appraisal Data Set) reporting changes requirements identified the need to correctly identify architectural styles.

Environmental Hazards Impact on Value (7 hours)



This New Jersey appraisal CE course evaluates and describes environmental hazards impact on value and reviews the regulatory implication appraisers are faced with. Environmental hazards can have a negative impact on value, but can the impact be calculated using cost to cure methods or is there diminution from stigma?

We will review several of the most common environmental hazards and how they impact both residential and commercial property values. The course explores appraiser environmental due diligence reporting; as established by USPAP, HUD and Secondary Mortgage Market.

Our instructor shares his courtroom proven methodology for calculating diminution created from stigma. This seminar relevant for both residential and commercial

FHA Site Inspection for New Jersey Appraisers (7 hours)



This course provides practitioners with a step-by-step, bulletproof methodology for conducting FHA or conventional residential appraisal site inspections.

It includes proprietary forms and terminology that can be integrated into New Jersey appraisal reports. We share valuable phrases that will help clearly

identify the limitations of appraiser's observations; reduce liability for all parties, while they accurately portray the conditions at the subject property.

Mold a Growing Concern (3-3.5 hours)

The object of the seminar is to provide New Jersey appraisers with an observation matrix they can employ to identify the characteristics exhibited by mold growth or conditions that can support mold growth. This course is relevant for both New Jersey residential and commercial appraisers and provides examples of both types of properties.



Learning about mold will help appraisers avoid liability, meet their regulatory responsibilities, and protect the unintended and user from unhealthy conditions. The course also includes a downloadable PDF document that will supply the students with a tremendous resource going forward.

Victorian Era Architecture for New Jersey Real Estate Professionals (3-3.5 hours)



This enjoyable New Jersey appraisal continuing education course informs the student with the help of graphics and video. We will take the appraiser on a journey through the Victorian Era of architecture.

The object of the course is to provide appraisers with an observation matrix they can employ to identify Victorian architectural styles when completing appraisal assignments. This course is relevant for both residential and

commercial New Jersey appraisers and provides examples of both types of properties.

Construction Details: From Concept to Completion (7 hours)

For both residential and commercial appraisers



This course helps real estate appraisers understand what they're looking at. The course begins with a basic primer on reading building plans. Using professionally produced video footage and rich graphics, we bring you from footings to the finishing details, with clear descriptions of everything in between.

After completion of this course the professional will have gained a clear understanding of what to expect from each phase of construction and be able to reconcile the build with plans used for the original appraisal.

Our instructor shares his vast knowledge and experience in the architectural and construction industry focused through the lens of his appraisal background. This course is loaded with graphics, documents and video representing seven hours of real estate appraiser continuing education. This course is relevant for both residential and commercial appraisers.

Topics include site preparation and grading, foundations, forms, and piers, reading blueprints, windows and doors, various finishes, systems, roofing materials and more.

The course explores appraiser due diligence reporting; as established by USPAP, HUD and Secondary Mortgage Market. It also includes the ANSI methodology for measuring the house to ensure that the final structure is consistent in size with subject property that was originally proposed.

Cost Approach and Land Valuation (7 hours)



The primary focus of this course is how to extract the land value when performing the cost approach. There are two primary issues that we cannot stress enough.

1. Comparable sales are always your go-to method when there is enough data.
2. Geographic competency is like institutional knowledge is no replacement for.

With these two core themes in mind and USPAP as our guide, this course will provide you with an easy-to-understand refresher of what you once knew.

New Jersey Laws and Regulations for Appraisers (2 hours)

The NJ Laws and Regulations course is designed to assist professional real estate appraisers in the state of New Jersey in understanding the state laws and regulations in order to perform in a more professional and legal manner. This course fulfills the mandatory two-hour New Jersey law requirement for appraiser continuing education.

The course provides a national and historic perspective specific to regulatory programs. It covers the basic functions of the ASC, the Real Estate Appraisers Act, FIRREA, Dodd-Frank and other legislation related to appraisal law. We discuss the establishment of the New Jersey Board of Real Estate Appraisers and its functions and roles.



The Uniform Enforcement Act and the Licensee Duty to Cooperate, apply to a number of professions in New Jersey, including real estate appraisal. The Real Estate Appraiser Law and the Real Estate Appraiser Regulations are germane to only appraisers.

This course also reviews New Jersey licensing and certification type, scope of practice and regulations related to supervisors and trainees.

This is a Connecticut specific state course and is only approved in Connecticut for educational credit.

The Connecticut State Department of Consumer Protection and the CT Real Estate Commission Laws establish broad and general requirements regarding Appraiser Licensing and Certification, classifications, powers and duties of the Commission, and possible disciplinary sanctions.

Connecticut Appraisal Law Update with Supervisory/Provisional Appraiser Education (4 hours)



These laws were not created in a vacuum, this course begins with a brief history of the federal laws that act as enabling statutes, empowering, encouraging, and in most cases requiring states to develop regulatory bodies that perform in accordance with the federal law's mandate.

Any real estate appraiser, interested in knowing why they are required to perform in a certain manner, will find this course extremely interesting because it connects the dots between the state and federal laws, regulations, committees, and boards. They will also gain an understanding of the acronyms for these regulatory bodies.

Florida Laws and Regulations for Appraisers (3 hours)



This is a Florida specific state course and is only approved in Florida for educational credit.

This course covers the laws and regulations, both Federal and State, related to Real Estate Appraisal in Florida.

Pennsylvania State Laws and Regulations for Real Estate Appraisers (2 hours)



This is a Pennsylvania specific state course and is only approved in Pennsylvania for educational credit.

This course covers the laws and regulations, both Federal and State, related to Real Estate Appraisal in Pennsylvania.